

# FIRST QUARTER 2017 RESULTS

"Our first quarter performance reflects continued improvement in our non-GAAP gross margin of 160 bps to 44.2%, and execution of our new products strategy as evidenced by the solid year-over-year revenue growth of 30% and 42% in our Office/VoIP and IoT businesses, respectively. These initiatives, together with a modest recovery in our cordless business, more than offset the expected temporary shortfall in HDClear revenues. Looking ahead to the second quarter, we expect a sequential increase in revenues, propelled by shipments of our HDClear products for non-smartphone applications, market share gains in the Office/VoIP segment and gradual increase in demand for IoT products."

Ofer Elyakim, Chief Executive Officer

FINANCIAL HIGHLIGHTS

EPS NON-GAAP

**REVENUES** 

GROSS MARGINS **NON-GAAP** 

NEW PRODUCT HIGHLIGHTS

## HOME • Home gateway revenues of \$2.7 million, roughly flat on year-over-year basis

- IoT revenues of \$1.5M, a year over year increase of 42% • QIVICON, Deutsche Telekom's smart home platform, launched its
  - Home-Base 2, an IoT hub incorporating our ULE technology bundled with ULE- based sensors

• LEEDARSON launched IoT products, including smart lighting, based on our

**OFFICE** 

## • Two tier 1 OEMs launched new products based on our DVF99 SoC

based on our HDClear solution

REVENUES (\$)

**ULE** technology

• Office/VoIP segment revenues of \$6.6M, a year over year increase of 30%

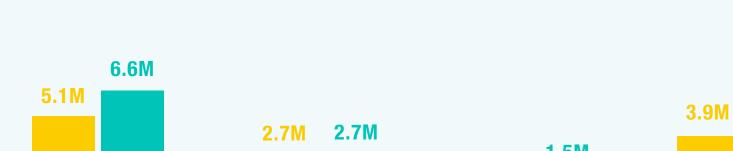
**MOBILE** Mobile segment revenues of \$0.4M, a year over year decrease of 90%

• STMicroelectronics revealed a low power voice detecting microphone



technologies to transform smart speakers into voice-enabled telephones • Emza Visual Sense launched an always on visual sensor for smart buildings based on our HDClear solution

• Libre Wireless integrated our audio processing and telephony



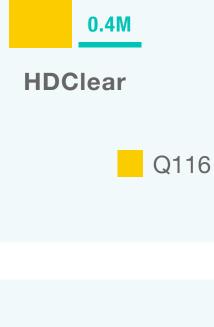




**Home Gateway** 

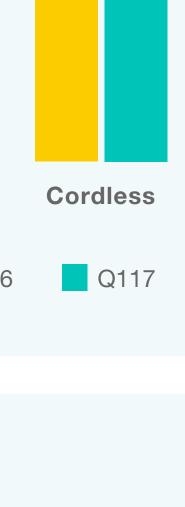


IoT



44.2 45.0

**45.3** 



16.8M

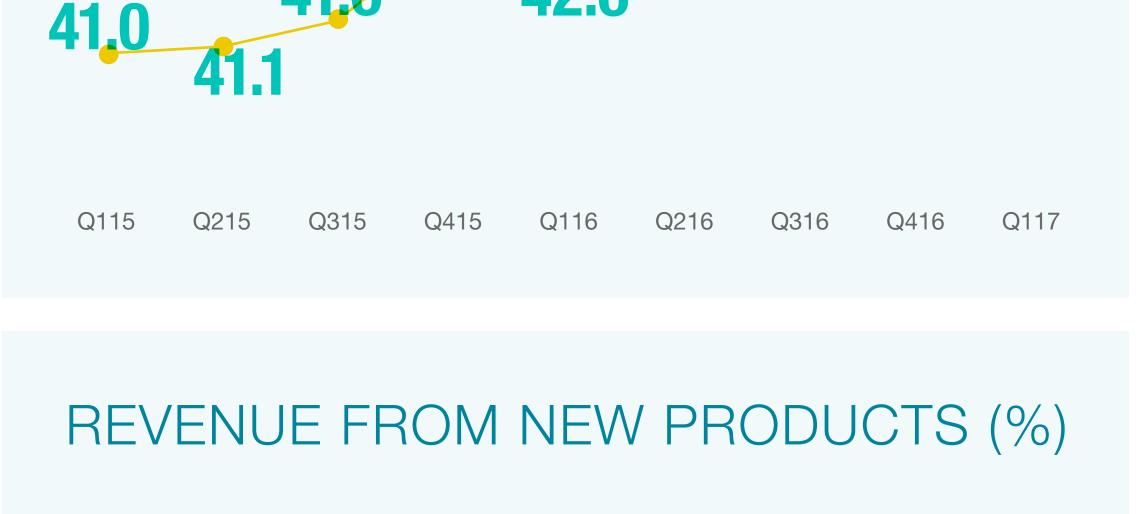
14.9M

41.6

66.8

72.5

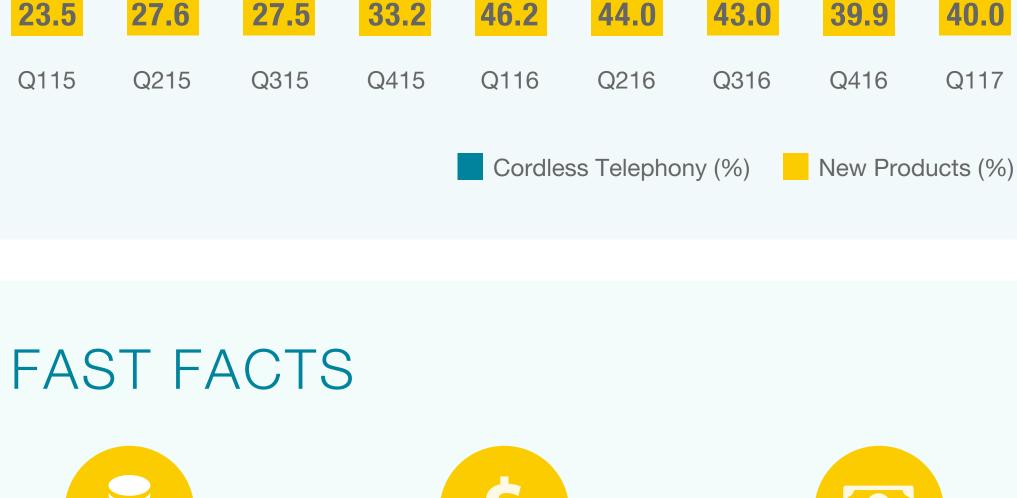
43.2



53.8

56.0

**57.0** 





76.5

72.4

Q1 SHARE BUYBACK



Q1 CASH



60.1

60.0

Q1 OPERATING

**CASH FLOW** 



